

## JOB TITLE

Senior Pre Sales Consultant/Engineer

This is an exciting opportunity for an experienced and motivated client facing Pre-Sales Consultant, wanting a new challenge and looking to join a forward thinking and award winning Solutions Provider working within the Data Storage/Virtualisation and Network Security space.

## Company Information

The company is a well-established, independently funded and innovative end-to-end Solutions Provider, with an enviable reputation within the market place. Continuing to grow despite the recent economic climate, the role has been created by continued business growth and the need to expand our technical-sales/support team.

## The Role

The primary function of the role is to take charge and manage the working of the company's technical requirements, both from an internal and external pre & post-sale supporting position. You will also be required to help lead and develop all areas of our technical resource to include, project management, project installations, client technical proposals, internal technical sales training, technical vendor certifications, junior engineer mentoring and monitoring, and internal system/s management.

## Responsibilities & Skills

- ✓ Provide both internal Pre-Sales and external on-site support
- ✓ Extensive Microsoft knowledge.
- ✓ You will be undertaking training and initiatives to ensure a high level of technical knowledge is maintained across multiple disciplines.
- ✓ Certified as MCP / MCITP / MCTS / MCSA / MCSE / CompTIA A+ / CCNA / CCDA / VTSP
- ✓ Vendor certifications e.g. Barracuda, Clearswift, Cisco, Citrix, Checkpoint. EMC, HP, IBM, HDS, NetApp, Websense, Veeam, VMware.
- ✓ Eligible to live and work in the UK
- ✓ Clean UK Driving License

## Salary & Benefits

The role is office based from both the company's Head Office in Horley and branch office in Theale, although frequent travel to and from client meetings throughout the UK is required to facilitate the sales process so a full valid UK driving licence is also required.

## Competitive Basic Salary + Company Private Medical Scheme\* + Benefits (Mobile, Laptop) Interested?

Please contact Nigel May now on 01293 400 720 or email a copy of your CV to [careers@qual.co.uk](mailto:careers@qual.co.uk) and he will contact you. All applications will be dealt with in the strictest confidence.